



**Eric T. Lomboy, J.D., CPPO, Director**  
**Office of Procurement and Contract Management**

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**MDOT** MARYLAND DEPARTMENT OF TRANSPORTATION  
**STATE HIGHWAY ADMINISTRATION**

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# Types of Procurements

- Construction
  - Highway
  - Facilities
- Construction Related Services
  - Lab Testing – Materials / Inspection
- Maintenance / Repairs
  - Resurfacing
  - Miscellaneous Structure Repairs
  - Highway Sweeping
  - Mowing
  - HVAC
  - Plumbing, Electrical, Overhead Door, Elevators, etc.
- Landscaping
  - Tree planting
  - Environmental Mitigation
  - Herbicide Application
- **Architectural & Engineering Services**
  - Environmental Permitting
  - Survey & Engineering
  - Construction Management and Construction Inspection
  - Landscape Architecture
  - Engineering Design Services
  - Geotechnical Explorations
- **Services**
  - Property Appraisals / R-O-W Support
  - Asset Management
  - CHART Highway Operations Technicians
  - Media and Marketing

# What's New at SHA???

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## Tie-ins with Procurement Reform and Modernization

- Changes to A/E Procurement
  - State
  - Federal
- A/E Procurement Standardization across TBUs
- Increase to Small Procurement Limit (\$50,000)
- Maryland Procurement Manual

## New Structure for OPCM

- Re-organized and additional staff

## New Team Members

- Over 75% of the OPCM Team has been in the office, their position, or in some cases both, less than one year.

## New Emphasis on Accountability and Transparency

# SBR/SBE at SHA

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## Small Business Reserve (State-funded)

- State Goal of 15%
- Mostly applied to our Maintenance Contracts
  - Mowing and Tree Trimming, roadside (does not count towards SBR goal)
  - Security and Building Maintenance
  - Guardrail and Highway Lighting
- Developing a new strategy with Small Procurement

## Small Business Enterprise (SBE) (Federally-funded)

- Overall Goal of 3%
- Initial Targets: District Contracts for Survey and Engineering

# **MBE & SBR Liaisons**

## **Minority Business Enterprise (MBE) Liaison**

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## **Small Business Reserve (SBR) Liaison**

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# Procurement Contacts

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## **Coming Soon**

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