

UNIVERSITY OF MARYLAND

COLLEGE PARK

Jim Haley, Assistant Vice President of Procurement
2113R Chesapeake Building, College Park, MD 20742
jhaley@umd.edu – office: 301-405-5837

Bill Olen, Executive Director, Planning & Construction
wolen@umd.edu - office: 301-405-1120



Doing Business with University of Maryland College Park

Procurement Process

- **Delegated to Departments**

- o Up to \$5K on University Visa Purchasing Cards and \$25K on Delegated POs
- o Over \$25K on Vendor Contract Releases

- **Solicitation Process**

- o 25K-\$200K - Simplified Acquisition two or more informal quotes solicited by procurement (competed)
- o Over \$200K - Formally advertised on eMaryland Marketplace using either RFP or IFB
- o Utilize existing contracts (state & higher education consortiums)

Any of these may be reserved for Small Business Reserve (SBR) only Competition

For more information go to the Procurement Website: www.purchase.umd.edu

USM Service Centers

UMD College Park

- Bowie State University
- Frostburg State University
- UMD (Flagship)
- UMES
- Salisbury University
- UMCES
- UMUC
- USM

•UMB Baltimore

- Towson
- Coppin State
- University of Baltimore
- UMBC

Small Procurements & Credit Card Purchases

P-card (\$0 - \$5,000)

- Promotional Items
- Banners
- Bulletin Boards
- White Boards
- Trash Receptacles
- Uniforms & Clothing

Small Non-competitive (\$5,000 - \$25,001)

- Automotive Parts
- Scientific Equipment
- Athletic Equipment
- Laboratory Supplies
- Marketing Materials
- Website Design
- Medical Supplies
- Facilities Supplies

Unique Things We Buy

Procurements (>\$25,000)

Industrial Equipment & Supplies

- Scientific
- Healthcare
- Laboratory
- Testing
- Food Service
- Research
- Animal Care
- Fire Alarm maintenance
- Boiler maintenance

Facilities Services & Supplies

- Carpet Replacement
- Carpet Cleaning
- Window Washing
- Lawn Maintenance
- Snow Removal
- Facilities Repair
- Duct Cleaning
- Lighting Replacement
- Door Replacement
- Millwork
- Painting
- Moving Services

Our Pipeline Opportunities

- eProcurement System
 - Inclusion of MBE / SBR firms
- Southern Maryland Higher Education Building
 - Construction bids scheduled for March 2018
 - Construction Manager: Whiting-Turner Contracting
 - Advertise on eMaryland Marketplace

UPCOMING PROCUREMENT OPPORTUNITIES FISCAL YEAR 2018

Procurement Method*	Description*	Location of Services/Delivery of Products*	Estimated Advertisement Date*	Estimated Total Contract Award (no options)*	Term of Contract*
Architectural/Engineering	Chemistry Building wing 1 Replacement Phase 2	SOUTHERN MARYLAND	Q1 (July-Sept. 2017)	\$10,000,001 to \$20,000,000	5 years or more
Architectural/Engineering	Chemistry Building wing 1 Replacement Phase 3	SOUTHERN MARYLAND	Q4 (April-June 2018)	Over \$20,000,000	5 years or more
Architectural/Engineering	Scub 1 Renewal Center	SOUTHERN MARYLAND	Q1 (July-Sept. 2017)	\$5,000,001 to \$10,000,000	5 years or more
Architectural/Engineering	New Residence Hall	SOUTHERN MARYLAND	Q1 (July-Sept. 2017)	Over \$20,000,000	5 years or more
Architectural/Engineering	Replacement Dining Hall	SOUTHERN MARYLAND	Q1 (July-Sept. 2017)	Over \$20,000,000	5 years or more
Competitive Sealed Bid	Adelphi Rd Offic Annex (Humphrey House Confucius Institute	SOUTHERN MARYLAND	Q1 (July-Sept. 2017)	\$500,001 to \$1,000,000	1-2 years
Architectural/Engineering	Kirwan Hall Replace Windows	SOUTHERN MARYLAND	Q1 (July-Sept. 2017)	\$1,000,001 to \$5,000,000	1-2 years
Competitive Sealed Bid	Animal Sciences Wing 3 Replace Four Air Handler Units	SOUTHERN MARYLAND	Q1 (July-Sept. 2017)	\$1,000,001 to \$5,000,000	1-2 years
Competitive Sealed Bid	Parren Mitchell Art Sociology Assessment	SOUTHERN MARYLAND	Q2 (Oct.-Dec. 2017)	\$500,001 to \$1,000,000	1-2 years
Competitive Sealed Proposal	Mechanical Electrical Engineering Services	SOUTHERN MARYLAND	Q1 (July-Sept. 2017)	\$500,001 to \$1,000,000	5 years or more
Architectural/Engineering	School of Education & Health Sciences Center	WESTERN MARYLAND	Q1 (July-Sept. 2017)	\$5,000,001 to \$10,000,000	3-4 years

UPCOMING PROCUREMENT OPPORTUNITIES FISCAL YEAR 2018

Procurement Method*	Description*	Location of Services/Delivery of Products*	Estimated Advertisement Date*	Estimated Total Contract Award (no options)*	Term of Contract*
Competitive Sealed Proposal	School of Education & Health Sciences Center	WESTERN MARYLAND	Q2 (Oct.-Dec. 2017)	Over \$20,000,000	3-4 years
Competitive Sealed Proposal	Chemical Supplies	SOUTHERN MARYLAND	Q2 (Oct.-Dec. 2017)	\$100,000 to \$500,000	5 years or more
USM Simplified \$5k to \$200k	Pipette & Balance Calibration Services	SOUTHERN MARYLAND	Q1 (July-Sept. 2017)	USM Simplified \$5,000 to \$200,000	5 years or more
USM Simplified \$5k to \$200k	Biological Safety Cabinet, Testing, Certification, Decontamination, Repair and Related Services.	SOUTHERN MARYLAND	Q2 (Oct.-Dec. 2017)	USM Simplified \$5,000 to \$200,000	5 years or more
Competitive Sealed Proposal	On-Call Pipe Insulation Services	SOUTHERN MARYLAND	Q2 (Oct.-Dec. 2017)	\$100,000 to \$500,000	5 years or more
USM Simplified \$5k to \$200k	Water Treatment Services	SOUTHERN MARYLAND	Q1 (July-Sept. 2017)	\$15,000 to \$99,000	5 years or more
Competitive Sealed Proposal	On-Call Electrical Services Services - Small Projects	SOUTHERN MARYLAND	Q4 (April-June 2018)	\$100,000 to \$500,000	5 years or more
Competitive Sealed Proposal	On-Call Electrical Services Services - Small Projects	SOUTHERN MARYLAND	Q4 (April-June 2018)	\$100,000 to \$500,000	5 years or more
Competitive Sealed Proposal	On-Call GC Services - Large Projects	SOUTHERN MARYLAND	Q3 (Jan.-March 2018)	\$5,000,001 to \$10,000,000	5 years or more
Competitive Sealed Proposal	On-Call GC Services - Large Projects	SOUTHERN MARYLAND	Q3 (Jan.-March 2018)	\$5,000,001 to \$10,000,000	5 years or more

UPCOMING PROCUREMENT OPPORTUNITIES FISCAL YEAR 2018

Procurement Method*	Description*	Location of Services/Delivery of Products*	Estimated Advertisement Date*	Estimated Total Contract Award (no options)*	Term of Contract*
USM Simplified \$5k to \$200k	Animal Care Consulting for UMD Service Centers	SOUTHERN MARYLAND	Q1 (July-Sept. 2017)	USM Simplified \$5,000 to \$200,000	2-3 years
USM Simplified \$5k to \$200k	Insurance Brokerage Services	To be Determined	Q4 (April-June 2018)	USM Simplified \$5,000 to \$200,000	2-3 years
To Be Determined	Triton Cryofree dilution refrigeration system (Advanced Scientific Equipment)	SOUTHERN MARYLAND	Q1 (July-Sept. 2017)	\$100,000 to \$500,000	Less than 1 year
USM Simplified \$5k to \$200k	USM Fiber Catonsville, MD	CENTRAL MARYLAND	To Be Determined	USM Simplified \$5,000 to \$200,000	Less than 1 year
USM Simplified \$5k to \$200k	USM Fiber Rockville, MD	SOUTHERN MARYLAND	To Be Determined	USM Simplified \$5,000 to \$200,000	Less than 1 year
Competitive Sealed Proposal	Website Design and Development Master Contracts	STATEWIDE	Q1 (July-Sept. 2017)	\$1,000,001 to \$5,000,000	5 years or more
USM Simplified \$5k to \$200k	AV installation projects	SOUTHERN MARYLAND	To Be Determined	USM Simplified \$5,000 to \$200,000	To be Determined
Competitive Sealed Proposal	AV installation projects	SOUTHERN MARYLAND	To Be Determined	\$100,000 to \$500,000	To be Determined

UPCOMING PROCUREMENT OPPORTUNITIES FISCAL YEAR 2018

Procurement Method*	Description*	Location of Services/Delivery of Products*	Estimated Advertisement Date*	Estimated Total Contract Award (no options)*	Term of Contract*
USM Simplified \$5k to \$200k	AV installation projects	SOUTHERN MARYLAND	To Be Determined	USM Simplified \$5,000 to \$200,000	To be Determined
Competitive Sealed Proposal	AV installation projects	SOUTHERN MARYLAND	To Be Determined	\$100,000 to \$500,000	To be Determined
USM Simplified \$5k to \$200k	Printing projects	SOUTHERN MARYLAND	To Be Determined	USM Simplified \$5,000 to \$200,000	To be Determined
Competitive Sealed Proposal	Printing projects	SOUTHERN MARYLAND	To Be Determined	\$100,000 to \$500,000	To be Determined
Competitive Sealed Proposal	MBB/WBB Charter Flights	SOUTHERN MARYLAND	Q2 (Oct.-Dec. 2017)	\$500,001 to \$1,000,000	Less than 1 year
Competitive Sealed Proposal	Student Recovery Ice	SOUTHERN MARYLAND	Q2 (Oct.-Dec. 2017)	\$15,000 to \$99,000	1-2 years
Competitive Sealed Proposal	Photography Services	SOUTHERN MARYLAND	Q2 (Oct.-Dec. 2017)	\$15,000 to \$99,000	1-2 years
Competitive Sealed Proposal	Promotional T-Shirts	SOUTHERN MARYLAND	Q2 (Oct.-Dec. 2017)	\$15,000 to \$99,000	Less than 1 year
Competitive Sealed Bid	Bleacher Rental	SOUTHERN MARYLAND	Q2 (Oct.-Dec. 2017)	\$100,000 to \$500,000	2-3 years
Competitive Sealed Bid	Winter & Spring Commencement A/V	SOUTHERN MARYLAND	Q2 (Oct.-Dec. 2017)	\$100,000 to \$500,000	1-2 years
Competitive Sealed Proposal	Spring Commencement Chair Rentals	SOUTHERN MARYLAND	Q2 (Oct.-Dec. 2017)	\$15,000 to \$99,000	1-2 years

UPCOMING PROCUREMENT OPPORTUNITIES FISCAL YEAR 2018

Procurement Method*	Description*	Location of Services/Delivery of Products*	Estimated Advertisement Date*	Estimated Total Contract Award (no options)*	Term of Contract*
USM Simplified \$5k to \$200k	Website Development for Mid-Atlantic Crossroads	SOUTHERN MARYLAND	Q1 (July-Sept. 2017)	USM Simplified \$5,000 to \$200,000	Less than 1 year
Competitive Sealed Proposal	Local & Long Distance Telephone Service	SOUTHERN MARYLAND	Q1 (July-Sept. 2017)	\$500,001 to \$1,000,000	3-4 years
USM Simplified \$5k to \$200k	Red Hat Subscription/Satellite Server & J Boss Web Server	SOUTHERN MARYLAND	Q3 (Jan.-March 2018)	\$100,000 to \$500,000	1-2 years
Competitive Sealed Proposal	NIST 800-171 Compliant Storage Infrastructure	SOUTHERN MARYLAND	To Be Determined	\$100,000 to \$500,000	1-2 years
USM Simplified \$5k to \$200k	Platform Consulting	SOUTHERN MARYLAND	Q1 (July-Sept. 2017)	USM Simplified \$5,000 to \$200,000	Less than 1 year
USM Simplified \$5k to \$200k	Opengate Racks & Chimneys	SOUTHERN MARYLAND	Q1 (July-Sept. 2017)	USM Simplified \$5,000 to \$200,000	Less than 1 year
USM Simplified \$5k to \$200k	ePortfolio System	SOUTHERN MARYLAND	Q2 (Oct.-Dec. 2017)	USM Simplified \$5,000 to \$200,000	3-4 years

UPCOMING PROCUREMENT OPPORTUNITIES FISCAL YEAR 2018

Procurement Method*	Description*	Location of Services/Delivery of Products*	Estimated Advertisement Date*	Estimated Total Contract Award (no options)*	Term of Contract*
USM Simplified \$5k to \$200k	Tableau Server Maintenance	SOUTHERN MARYLAND	Q2 (Oct.-Dec. 2017)	USM Simplified \$5,000 to \$200,000	2-3 years
USM Simplified \$5k to \$200k	Ad Hoc Infrastructure Repair Services	SOUTHERN MARYLAND	Q1 (July-Sept. 2017)	USM Simplified \$5,000 to \$200,000	1-2 years
Competitive Sealed Proposal	Mechanical Electrical Engineering Services	SOUTHERN MARYLAND	Q1 (July-Sept. 2017)	\$500,001 to \$1,000,000	5 years or more

MBE & SBR Liaisons

Minority Business Enterprise (MBE) & Small Business (SBR) Liaison

Robert Martinazzi
Director, Construction and Facilities Procurement

Business Diversity Coordinator

Yvette Williams
Business Diversity Coordinator
(301) 405-6055
ywillia3@umd.edu

Procurement Contacts

List of Business Managers with authority to make purchases up to \$25,000

<http://www.purchase.umd.edu/>