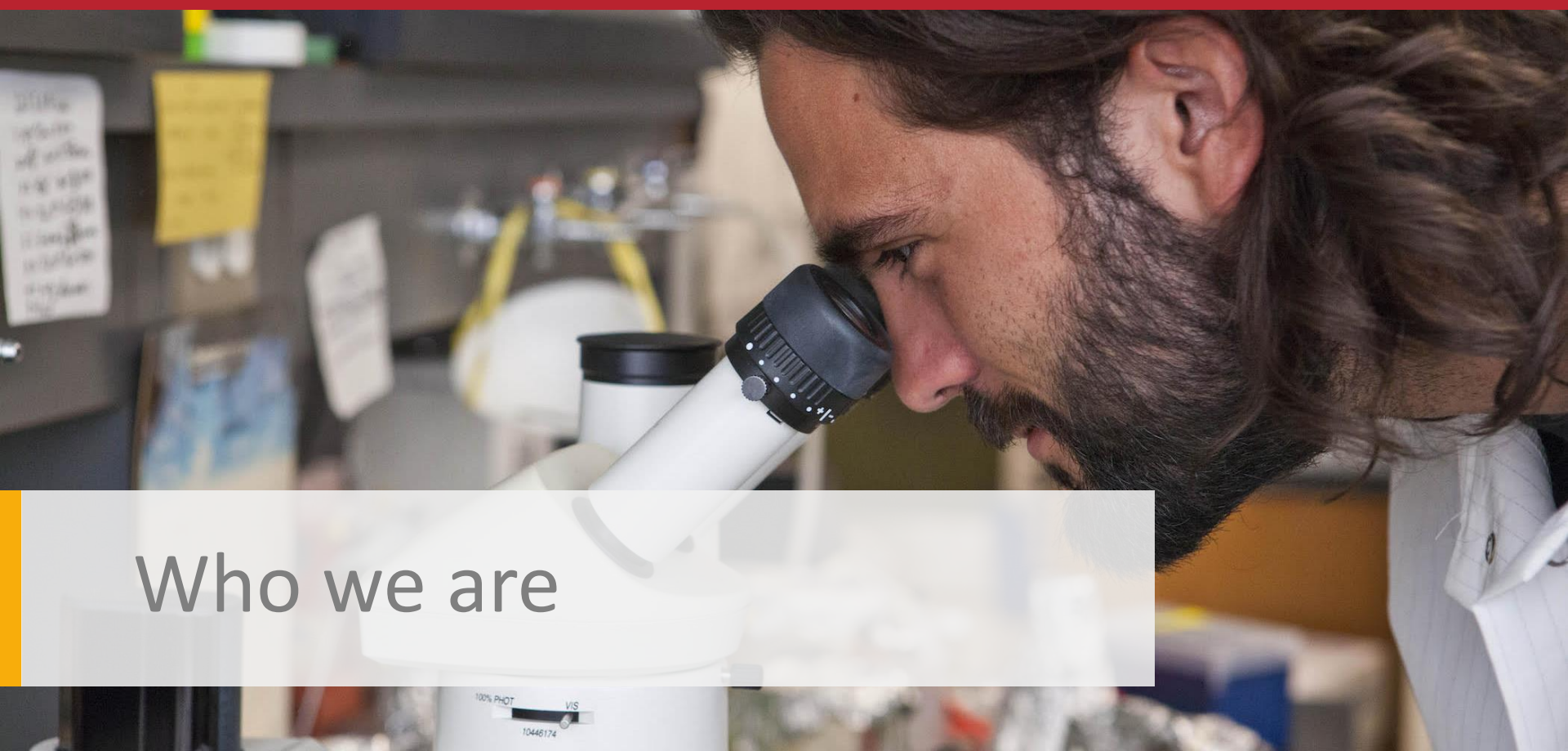




Governor's Business and Entrepreneurial Summit

November 13, 2017





Who we are

The University System of Maryland (USM) is a public corporation comprising 12 Maryland institutions of higher education.



USM Institutions

- University of Maryland, Baltimore
- University of Maryland, College Park
- Bowie State University
- Towson University
- University of Maryland, Eastern Shore
- Frostburg State University
- Coppin State University
- Salisbury University
- University of Baltimore
- University of Maryland University College
- University of Maryland, Baltimore County
- University System of Maryland at Hagerstown
- Universities at Shady Grove

Mission

- *The mission of the University System of Maryland is to improve the quality of life for the people of Maryland by providing a comprehensive range of high quality, accessible, and affordable educational opportunities; engaging in research and scholarship that expand the boundaries of current knowledge; and providing knowledge-based programs and services that are responsive to the needs of the citizens of the state and the nation.*

Procurement

- The University System of Maryland procurements are governed by the USM Procurement Policies and Procedures that were adopted by the Board of Regents and approved by the Board of Public Works in 2000.
- USM updated and revised the Procurement Policies and Procedures in 2016 as well as the Uniform Terms and Conditions in 2017.
- USM is exempt all provisions of Division II of the State Finance and Procurement Article except for the following provisions:
 - Section 11-205: Collusion
 - Section 11-205.1: Falsification, concealment, etc. of material facts
 - Section 13-219: Required non-discrimination clauses
 - Section 13-225: Retainage
 - Title 14, Subtitle 3: Minority Business Participation
 - Title 15, Subtitle 1: Procurement Contract Administration
 - Section 15-226: Timing of payments, notice upon nonpayment, disputes, appeals
 - Title 16: Suspension and Debarment of Contractors

Procurement

- In addition, USM policies and procedures require, to the maximum extent practicable, the purchase of supplies and services in accordance with Title 14, subtitle 1: preference providers. More specifically, Section 14-102 (a) requires “a State or State aided or controlled entity” to buy supplies and services from:
 - Maryland Correctional Enterprises (MCE)
 - Blind Industries and Services of Maryland (BISM)
 - Community Service Providers through the Maryland Works Program for disabled individuals.
- There is also a statutory requirement under 14-103, 4 (c) that requires a prime contractor that provides housekeeping or janitorial services to purchase janitorial products from BISM to the extent practicable.

Procurement Opportunities

- USM and its institutions are required to advertise solicitations on EMaryland Marketplace
- Institutions also maintain their own procurement websites where they publicize procurement opportunities
- Small and minority owned firms are encouraged to attend all pre-bid\proposal conferences
- All firms should register with EMaryland Marketplace in order to find out about procurement opportunities through the Department of General Services
- Firms that are eligible should register as certified Small Business Enterprises in order to take advantage of solicitations that are designated as Small Business Reserve through the Department of General Services
- Firms that are eligible should become certified as a Minority Business Enterprise (MBE) through the Maryland Department of Transportation

Upcoming Procurement Opportunities

- To find a list of upcoming procurement opportunities from all USM Institutions for Fiscal Year 2018, please visit the following link to the USM Procurement Home Page:
- <http://www.usmd.edu/usm/procurement/>

University of Maryland, College Park and University of Maryland, Baltimore Presentations



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